



Bansal Wire Industries Limited

Manufacturers of Steel Wires

May 20, 2025

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400 001

National Stock Exchange of India Limited
Exchange Plazag C-19 Block G,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Scrip Code: 544209

Trading Symbol: BANSALWIRE

Sub.: Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed herewith Investor presentation on Audited Financial Results for the Quarter and Financial year ended on March 31, 2025.

The above mentioned Investor Presentation will also be available on the website of the Company i.e. www.bansalwire.com

This is for information and Record of the Exchanges and the Members.

Thanking you,

Yours faithfully,

For **Bansal Wire Industries Limited**

Sumit Gupta
Company Secretary & Compliance Officer

Enclosed: As Above

An aerial photograph of the Bansal Wire Industries Limited factory. The main building is a large, rectangular structure with a grey roof and yellow vertical siding. A large "BANSAL" logo is superimposed on the roof. To the left, there is another long building with a similar design. The surrounding area includes green fields, trees, and some industrial equipment. A semi-transparent green box containing text is overlaid on the bottom left of the image.

Bansal Wire Industries Limited

Q4 & FY25 Investor Presentation

May 2025

Agenda



Company Overview



**Quarterly & Yearly
Snapshot**



Way Forward



Annexure

FY25: Stepping into New Possibilities



MR. PRANAV BANSAL, MD

We stand at an exciting milestone, poised to unlock the next phase of growth and opportunity. The past year has been truly transformative — marked by a successful IPO and the commissioning of our new, state-of-the-art plant dedicated to value-added products. These milestones have laid a strong foundation and created a robust launchpad for the journey ahead. The consolidation of all our businesses under a single brand has not only sharpened our strategic focus but also significantly strengthened our leadership position in the Indian steel wire industry.

Today, the company operates through five manufacturing facilities with a combined installed capacity of 560kt. The recently commissioned 300kt expansion at our Dadri plant is progressing well through its ramp-up phase, and an additional 120kt is expected to come on stream by the first half of FY26. Our emphasis remains firmly on enhancing the share of value-added products, even as we continue to capture market share and solidify our position higher up the value chain in a highly fragmented industry landscape.

We are pushing boundaries, embracing new opportunities, and shaping an exciting future. We look forward to all that we will accomplish together.

Company Overview

Bansal Wire: A 85-year legacy



Financial and operational highlights

FY25

5
Manufacturing
Facilities

559,000
MTPA Steel
Wire installed
capacity

INR 35,072
Mn
Revenue

INR 2,782 Mn
EBITDA

16.92 %
RoE

18.92%
RoCE

2nd Largest

*Steel Wire manufacturer
in India by volume*

Largest

*Stainless Steel Wire
manufacturer in India by
volume*

3,000+

*SKUs – highest among
all steel wire
manufactures in India*

5,000+

*Customers across
various industries*

50+

Countries of export

89.56%

*Client retention in Top
300 customers (Average
FY22-24)*

69%

*Capacity
Utilization*

Dadri Plant

*Largest single
location plant in
India*

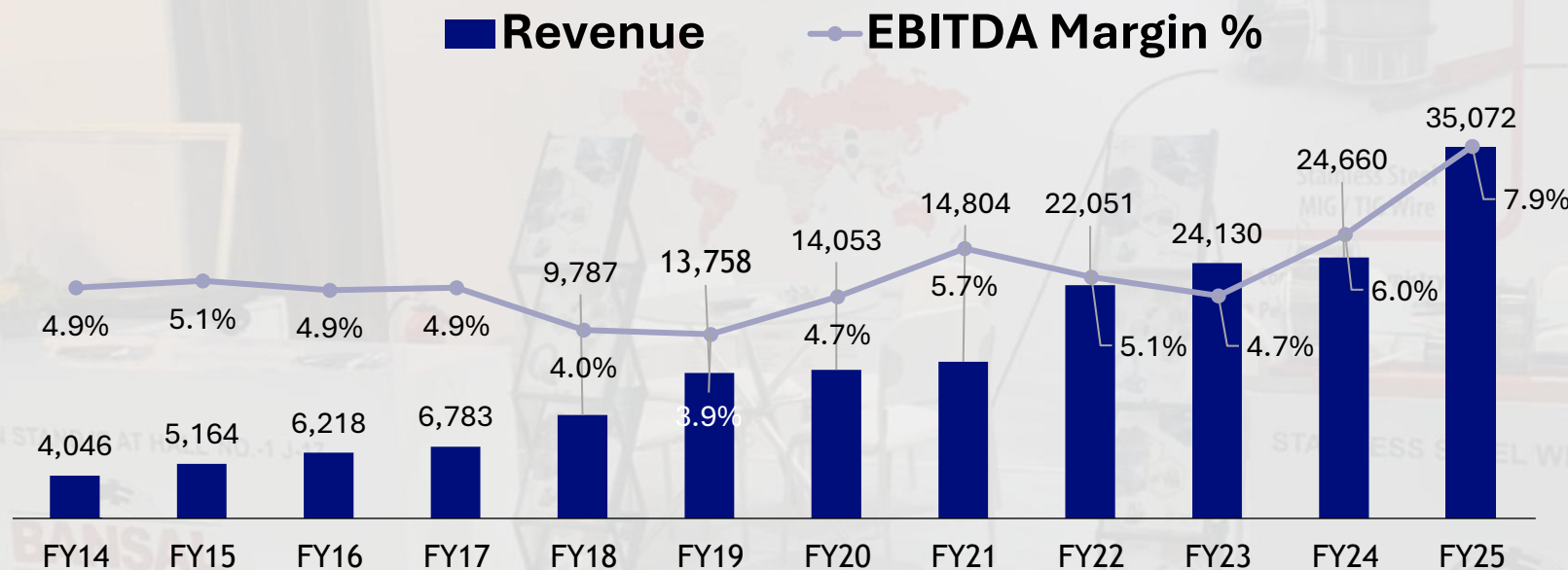
Mn- “ Millions”
MTPA- “Metric tons per annum”

Consistent revenue growth with improving margins



Revenue CAGR (FY14-24):
19.8%

Revenue CAGR (FY20-25):
20.1%

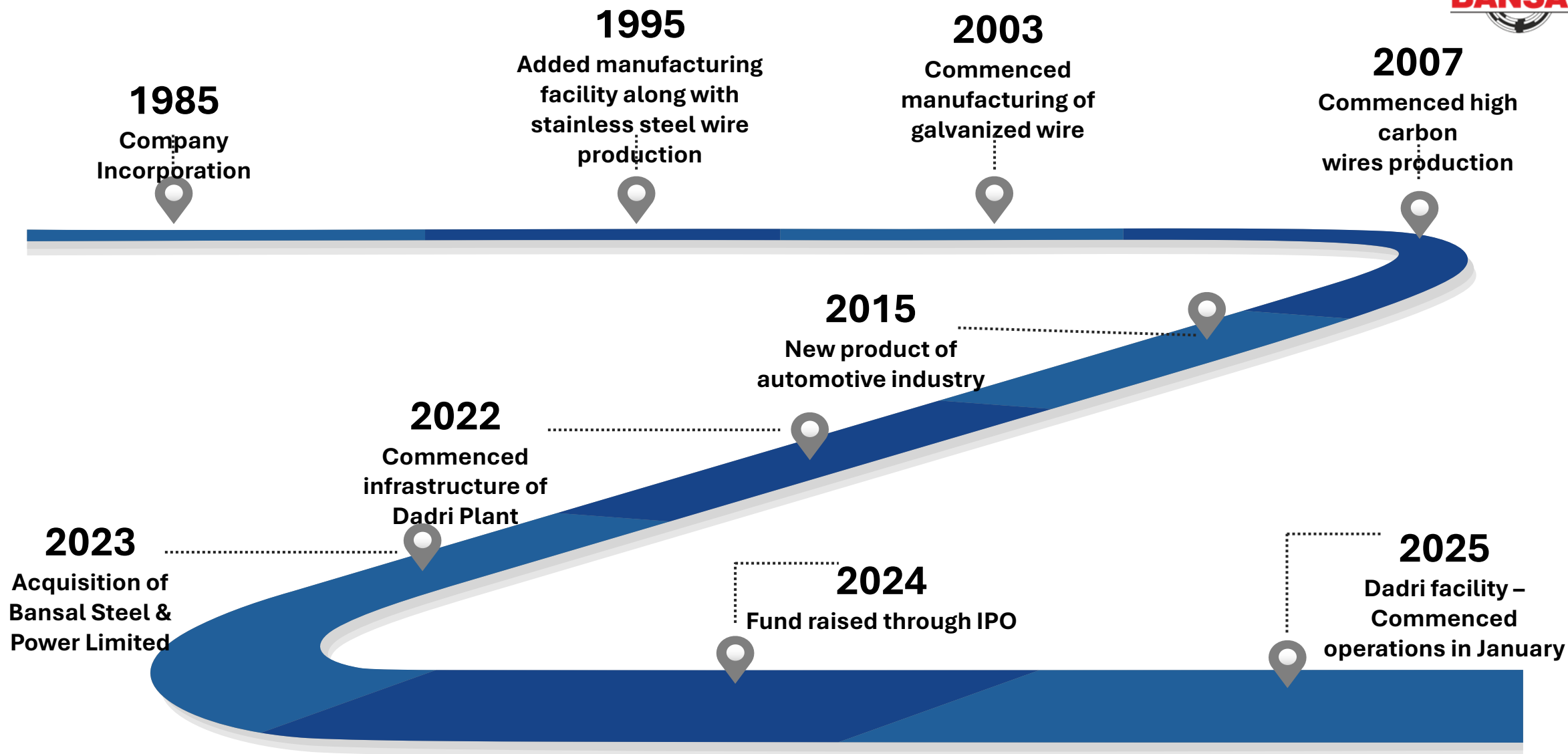


- The Compound Annual Growth Rate (CAGR) of revenue has improved, driven by higher realizations supported by strong demand
- Margins have strengthened over the past few years as the company has strategically focused on value-added products
- To fuel its next phase of growth, the company aims to capture a larger market share by expanding its portfolio and pursuing backward integration initiatives

Amounts are in Rs. millions

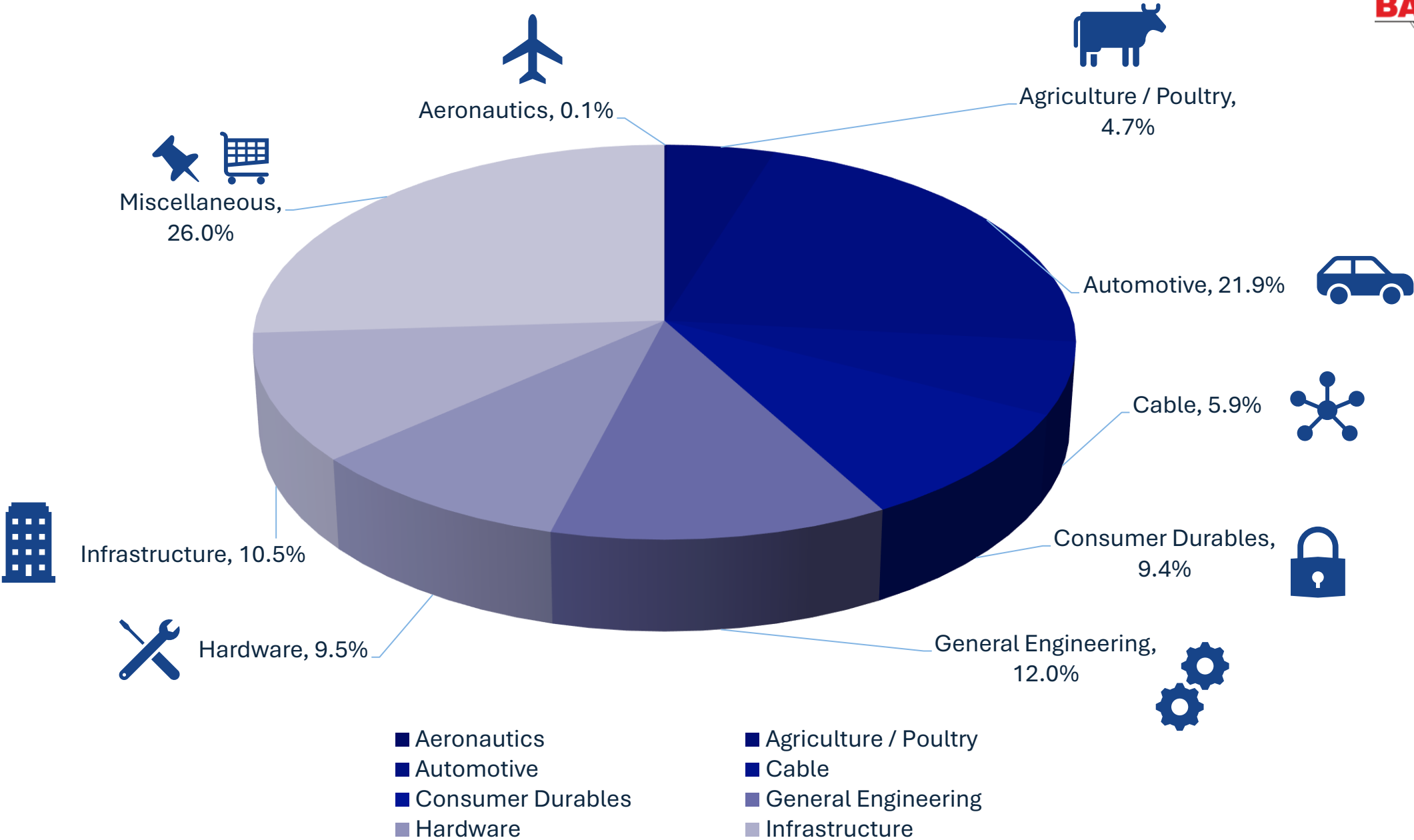


The Milestones





Industry Presence – FY 2025



Servicing through multiple manufacturing facilities



Strong presence in Northern states with manufacturing facilities located across NCR

Super fine wire
division

Dadri Facility



Bahadurgarh
Facility

Mild steel wire
division

Stainless steel
wire division

Certifications and Licenses



INDIAN STANDARD MARK

- Galvanized Steel Barbed Wire for Fencing – Specification
- Mild Steel Wire for General Engineering Purposes
- Galvanized Steel Wire for the Core of ACSR
- Mild Steel Wires, Formed Wires and Tapes for Armouring of Cables



DQS INDIA

- Carbon Border Adjustment Mechanism (CBAM): Embedded Greenhouse Gases Emissions



QUALITY AUSTRIA

- Quality Management System



IQNET

- Manufacturing of Stainless Steel Wires



ROHS CERTIFICATION PVT. LTD.

Manufacture of:

- Stainless Steel Wires
- MIG, TIG, Submerged Arc Welding Wires
- Core Wires for Electrodes
- CO₂ Wires
- High Carbon Steel Wires
- GI Wires
- Bright Bars



BUREAU OF INDIAN STANDARDS (BIS)

- Mild Steel Wire for General Engineering Purposes
- Mild Steel Wires, Formed Wires and Tapes for Armouring of Cables
- Steel Wires for Mechanical Springs
- Patented and Cold Drawn Steel Wires (Unalloyed)
- Steel Wires for Mechanical Springs
- Round Steel Wire for Ropes
- Galvanized Steel Barbed Wire for Fencing – Specification
- Aluminium Conductors for Overhead Transmission Purposes:
- Aluminium Conductors, Galvanized Steel Reinforced (ACSR)



RINA SERVICES S.P.A.

- Manufacturing of Stainless Steel Wire

Integrating sustainability in all processes



Environmental



- 70% Renewable Energy
- Energy Efficiency machines
- Sustainable waste Management-ZLD
- Employment Generation-# 2000
- Rainwater Harvesting-60 Lac litre

Social



- Diversity and Equal opportunities
- Occupational Health and Safety committee
- Talent Attraction and development
- Promote Work life balance
- Corporate Social Responsibilities

Governance



- Transparency
- Leadership and corporate Governance
- Business Ethics
- Policies and Procedures
- Compliance of Norms

Q4 & FY25 Snapshot

Robust quarterly performance continues...



Q4 FY-25



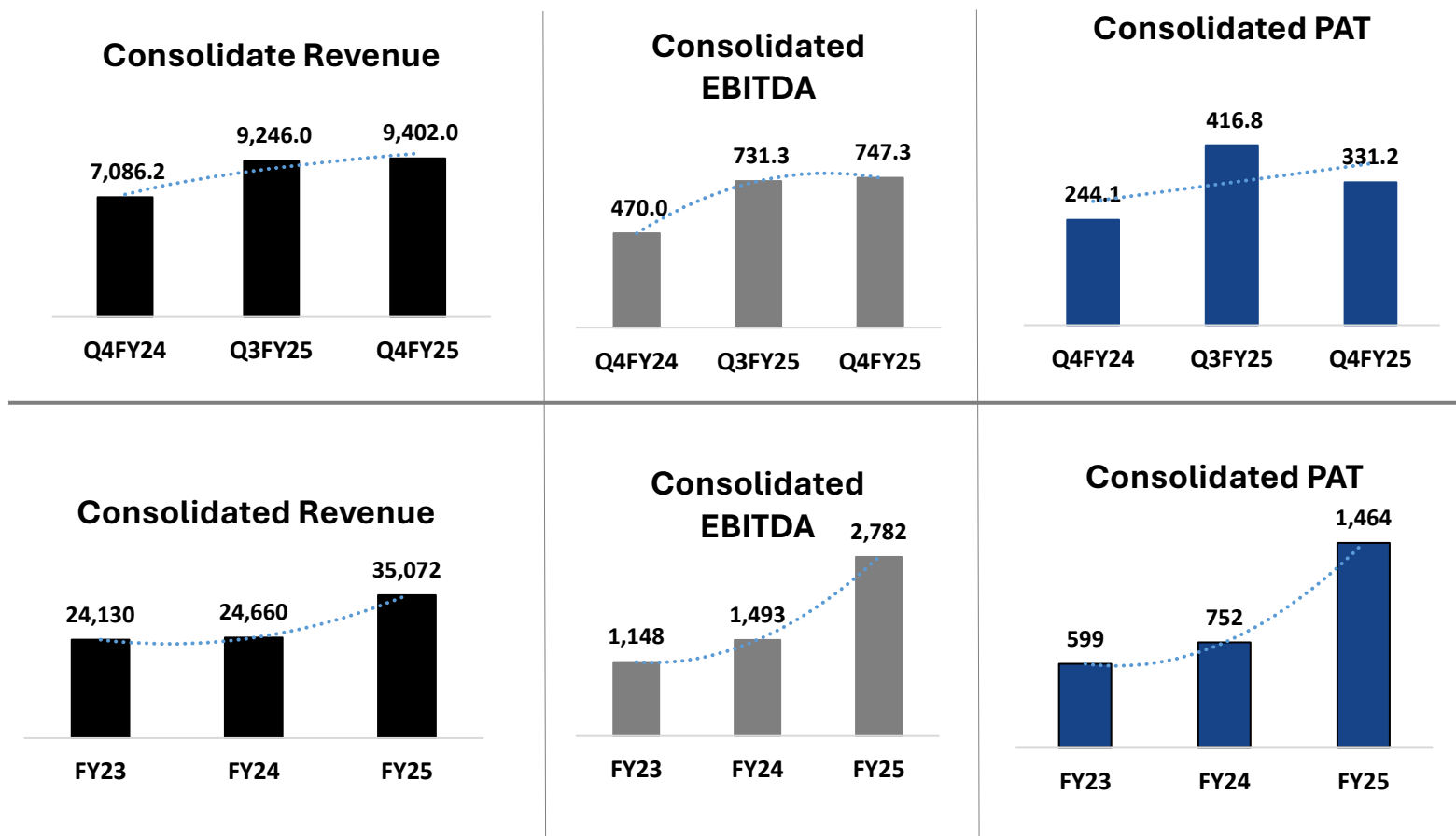
Revenue, EBITDA and Profitability surges on sustained cost-control measures and higher volume

FY-25



₹ million unless otherwise stated

...boosting overall profitability,...



FY23 are Standalone Numbers

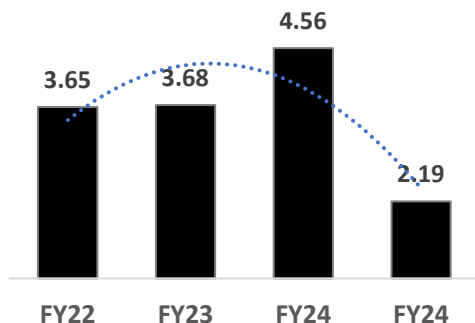
₹ million unless otherwise stated

- Company crossed important milestone of ₹35,000 million Revenue on annual basis
- During current fiscal, the Company merged operations of Bansal High Carbons Pvt. Ltd. and Balaji Wires Pvt. Ltd. through job work leading to improved decision-making, better resource allocation, and enhanced overall performance

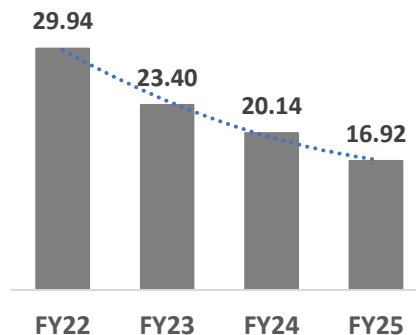
Key Metrics: Profitability and Leverage Insights



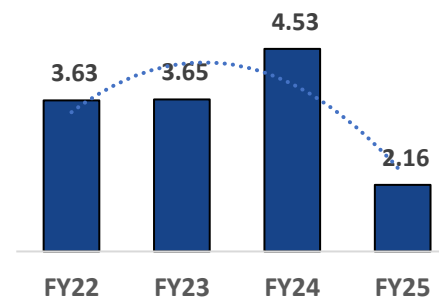
Gross Debt to EBTIDA



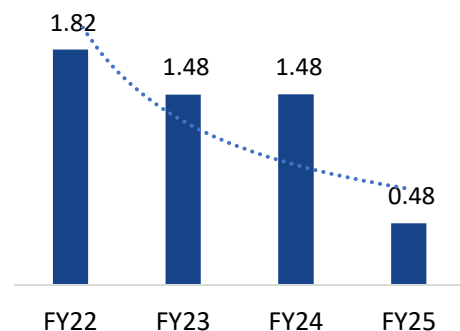
ROE %



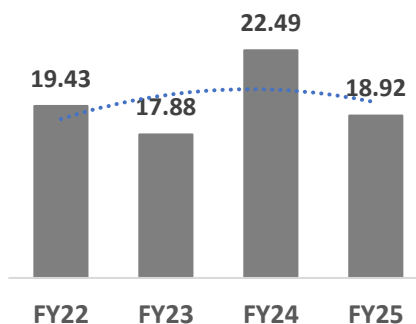
Net Debt to EBITDA



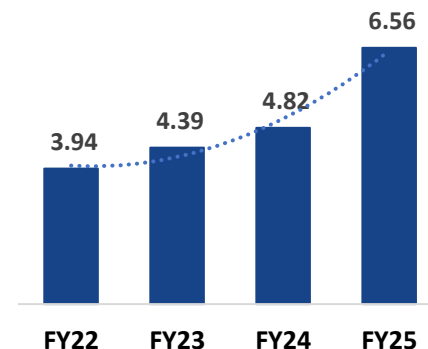
Debt to Equity



ROCE %



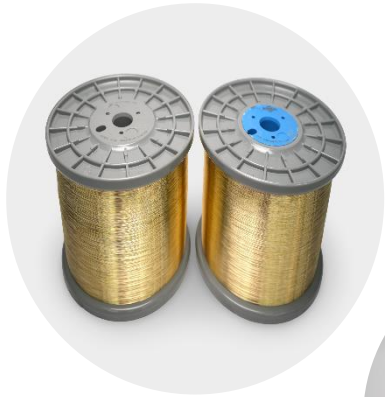
Interest Coverage



- With reduction in debt, interest coverage ratio has surged this year reflecting healthy cash flow position
- Lower debt has resulted in better ratios reflecting sound financial position.
- Company has expanded during the period through infusion of funds in form of working capital for expansion of Dadri and merging of group company's operations.

Way Forward

Entered specialty wire segment for next phase of growth



Steel Tyre Cord

Pilot project launched with capacity of 20,000 tonnes. Estimated annual demand and market potential of 2-2.5 lakh tonnes



Hose Wire

Hose wire capacity to establish Company as sole Indian manufacturer; thereby helping in curbing imports

Bead Wire

Establishing project with capacity of 30,000 tons per annum with estimated market size of product to be 450,000 tons per annum



Achieving Future-Ready Growth - Dadri Expansion



Capacity addition by
H1FY26 on Track

**300
kt**

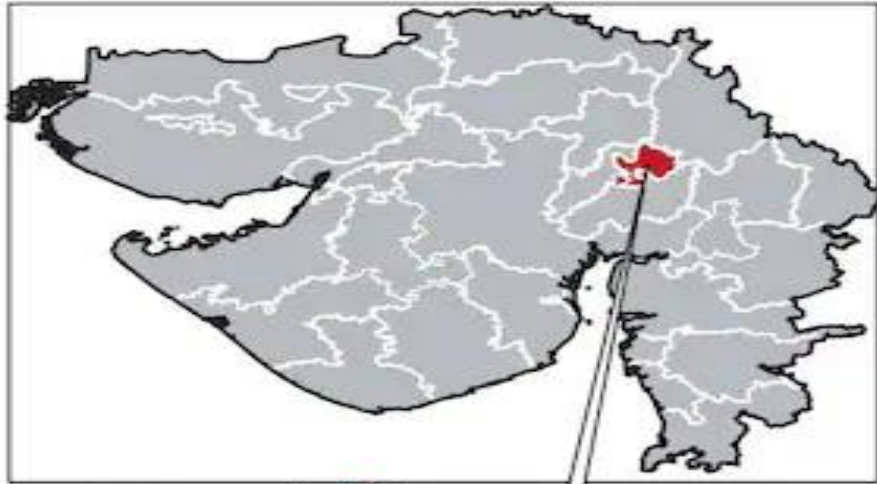
Fully commission and
ramp up the Dadri
expansion

**120
kt**

**₹300
mn**

Investment planned for
capacity enhancements
every six months

Backward Integration



- ~ ₹600 crore investment by Wholly Owned Subsidiary in Sanand, Gujarat
- 42-acre site near Tata Nagar manufacturing plant (₹80-90 crore)
- Proposed 1.8 lakh-tonne steel plant + 60,000-tonne stainless steel wire facility
- Target completion: Sept 2027
- Backward integration via steel scrap import and in-house production
- Sustainable Attributes: solar power, rainwater harvesting, energy-efficient machinery, acid-free cleaning, ETP
- Aims to strengthen Bansal Wire's leadership position in steel wire in India

The background of the slide is a composite image. On the left, a worker in a yellow hard hat and blue shirt is shown in profile, working on a large industrial machine. The right side of the image shows a close-up of the machinery, which consists of multiple rows of large, orange-rimmed pulleys and black belts, with thin wires or cables running through them. A semi-transparent grey rectangle is overlaid in the center, containing the word "Annexure" in white text.

Annexure

Consolidated Quarterly P&L



Particulars	Q4 FY25	Q3 FY25	QoQ (%)	Q4 FY24	YoY%	FY25	FY24	YoY%
Revenue from Operations	9,402.0	9,246.1	1.7%	7,086.2	32.7%	35,071.7	24,660.3	42.2%
Other Income	287.9	11.2		13.0		94.5	48.6	
Total Income	9,429.9	9,257.2	1.9%	7,099.2	32.8%	35,166.1	24,708.9	42.3%
EBITDA	747.3	731.3	2.2%	470.0	59.0%	2,782.1	1,492.6	86.4%
Profit Before Tax (PBT)	507.9	581.1	(12.6)%	317.9	59.8%	2,102.5	1,101.6	90.9%
Profit After Tax (PAT)	331.2	416.9	(20.6)%	244.7	35.3%	1,463.7	752.4	94.5%
Basic and diluted EPS (in ₹) (Not annualised)	2.1	2.9		1.9		9.7	5.8	

₹ million unless otherwise stated

Bansal Wire — Consolidated Balance sheet



Assets	FY24	FY25
Non Current Assets	4,918.1	8,983.6
Property, plant and equipment	2,293.1	6,927.1
Capital Work in Progress	2,118.6	1,778.0
Other non-current assets	506.4	276.5
Current assets	7,718.0	12,700.0
Inventories	3,136.2	6,385.1
Trade receivables	3,575.3	4,762.5
Other current assets	1,006.5	1,552.9
Total Assets	12,636.2	21,683.6

Liabilities	FY24	FY25
Total Equity	4,611.4	12,690.1
Equity share capital	637.3	782.8
Other equity	3,586.4	11,907.3
Non Controlling Interest	387.7	-
Non-current liabilities	3,214.0	2,038.3
Borrowings	3,041.2	1,364.6
Provisions	51.1	69.4
Other Non current liabilities	-	390.5
Deferred tax Liabilities (net)	121.7	213.8
Current liabilities	4,810.7	6,955.2
Borrowings	3,770.3	4,715.9
Trade payables	590.8	1,872.5
Other current liabilities	449.7	366.7
Total Equity and Liabilities	12,636.2	21,683.6

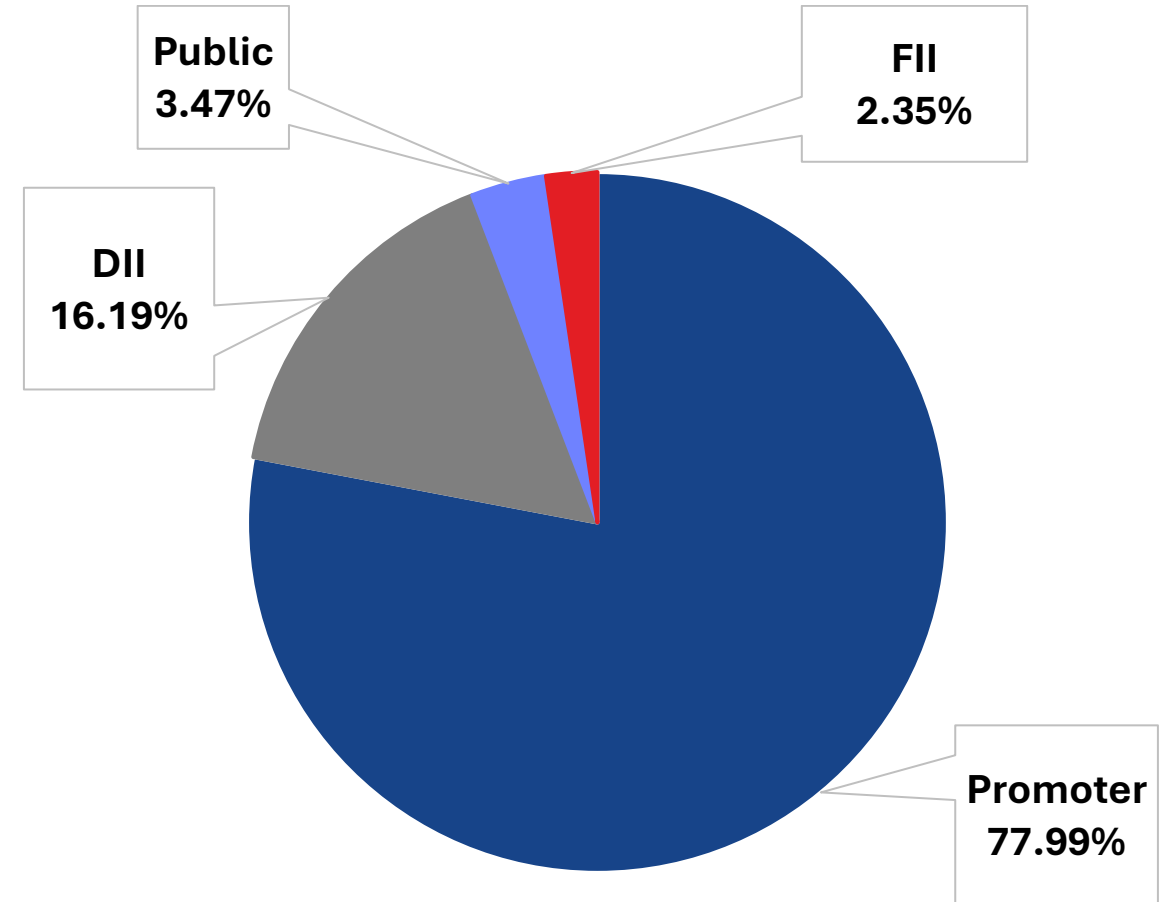
₹ million unless otherwise stated

Market snapshot & shareholding



Market Statistics	
BSE/NSE Ticker	544209 / BANSALWIRE
Stock Price*	387.6
Market Cap (Rs Crore)*	6,067.3
Outstanding shares (Crore)	15,65,55,952
Face Value	5
52 Week High/ Low	502.20 / 322.15

*As on May 5, 2025



Shareholding as on March 31, 2025



Disclaimer



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This presentation may contain, words or phrases like “will”, “aim” “believe”, “expect”, “projects”, “plans”, “will continue”, “anticipate”, “intend”, “estimate” and similar expressions or variations of these expressions, that are “forward-looking statements that involve risks and uncertainties and are based on certain beliefs, plans and expectations of the Company. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements.

Bansal Wire Industries Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



Thank You

We express our heartfelt gratitude to all our stakeholders for their trust and solicit their continued patronage to make Bansal Wire Industries Limited grow exponentially in the coming years.

